

*U.S. Army Mission and Installation
Contracting Command*

Joint Base Lewis McChord



Mr. Vincent Marsh
Director
Mission & Installation
Contracting Command –
Joint Base Lewis-McChord



Joint Base Lewis-McChord

"We are a Joint Force Power Projection Platform."



A Joint Force Power Projection Platform (P³)



Why JBLM is a P³

- West Coast
- Joint Warfighting Commands
- Rebalanced to Pacific threats
- Global Airlift



- Strategic Geographical Proximity to Mobility and Training

Assets



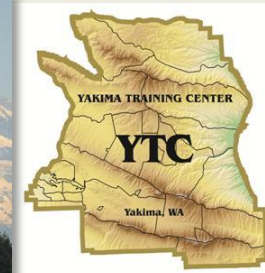
Ground and Sea Transport Assets

- Only PPP with Pacific Emphasis
- Extensive rail network linking JBLM to air and sea ports
- Interstate highway system integrated with the JBLM footprint
- 75 Seaports in total, 11 Deep-draft ports capable of international shipping



Strategic Air Assets

- McChord Field has 48 permanently assigned C-17 Globemaster III
- Gray Army Airfield on JBLM-Main: Special Air Operations and medium aircraft capability
- Boeing Field and SEATAC International Airport close by



Training Assets

- Amphibious Operations Training at Solo Point
- 64,000 acres of training land on JBLM
- 32 training areas and 65 small arms ranges
- Brigade and Division-sized maneuver space
- 20 Training Areas, 26 Ranges, and over 327,000 acres of training space at YTC alone
- Intelligence and Battle Command Assets
- 22,000 acre Impact Area at YTC

JBLM has the ability to house, feed, train, mobilize, and rapidly deploy units



Welcome / Introduction

- What vendors need to know to sell to JBLM
- Semi-Annual Acquisition Forecast
Open House for Small Businesses



MISSION: MICC-JBLM/902nd CCBN provides our Joint Base Partners and activities with disciplined and responsive contracting solutions and oversight. On order, provides trained and deployable Contracting Support scalable to the Operating Force needs.

VISION: Develop and sustain a highly efficient, effective, agile organization responsible for acquiring, developing, delivering, supporting and sustaining the most capable, affordable systems and services for our Soldiers.

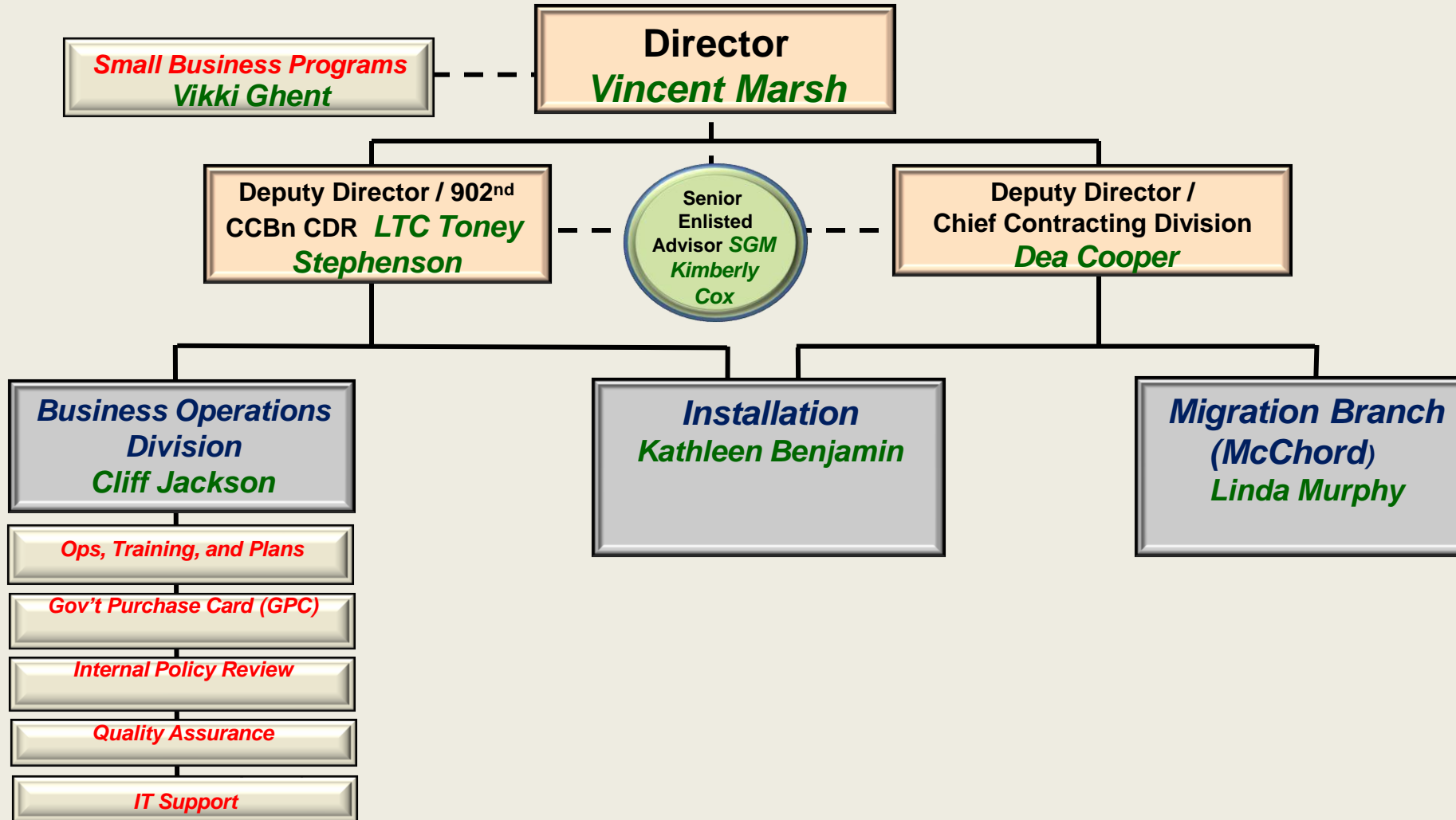


UNCLASSIFIED

U.S. Army Mission and Installation Contracting Command



MICC-JBLM Organization Chart





What you can do...

- Know your business!
 - Focus on contracting opportunities that are in your field
- Understand the requirement
 - Ask Questions
- Document important discussions
- Perform the terms and conditions of the contract.



The following data is provided to assist you in preparing your business plan for the upcoming fiscal years

MICC-JBLM cannot guarantee that it will issue a solicitation for the exact requirement or within the same range of value for the current contract price.



Forecasted Requirements INSTALLATION



Hazardous Material Delivery Drivers



Requirement Description: Perform the delivery of Hazardous Material Control Center (HMCC) materials to all JBLM installation supported customers.

Supported Activity: Logistics Readiness Center

Estimated Start Date: 1 March 2017

Place of Performance: Joint Base Lewis-McChord, Washington

Type of set-aside / Extent Competed: SDVOSB

Anticipated NAICS / PSC: 484220/V119

Current Contract Information:

- Contract Number: W911S8-13-C-0012
- Contractor: Global Resource Solutions, Inc.
- Total Contract Value: \$527,848.44
- Period of Performance: 30 September 2013 – 28 Feb 17
- Type of set-aside / Extent Competed: SDVOSB
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent, victoria.d.ghent.civ@mail.mil, 253-982-4923



Requirement Description: Road striping/other pavement markings and rubber removal for airfield projects.

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 April 2017

- Place of Performance: Joint Base Lewis-McChord and Yakima Training Center, Washington
- Type of set-aside / Extent Competed: Woman Owned Small Business Set Aside

Anticipated NAICS / PSC: 237310/Z222

Contract Information:

- Contract Number: W911S8-12-D-0010
- Contractor: Unicen Impex Inc.
- Contract Value: \$5,748,681.40
- Period of Performance: 25 July 2012 – 31 March 2017
- Type of set-aside / Extent Competed: Woman Owned Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent, victoria.d.ghent.civ@mail.mil, 253-982-4923



Requirement Description: Provide grounds maintenance and burial services

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 December 2017

Place of Performance: Warrenton, Oregon

Type of set-aside / Extent Competed: Small Business Set Aside

Anticipated NAICS / PSC: 561730/S208

Current Contract Information:

- Contract Number: W911S8-13-D-0003
- Contractor: Friends of Old Fort Stevens
- Total Contract Value: \$80,036.00
- Period of Performance: 01 December 2012 – 30 November 2017
- Type of set-aside / Extent Competed: Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-993-4923



Kitchen Exhaust Cleaning and Maintenance



Requirement Description: Inspect, clean and maintain kitchen hoods and exhaust systems.

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 December 2017

Place of Performance: Joint Base Lewis-McChord, Madigan Army Medical Center, and Yakima Training Center, Washington

Type of set-aside / Extent Competed: Small Business Set Aside/WOSB

Anticipated NAICS / PSC: 561790/J073

Current Contract Information:

- Contract Number: W911S8-12-D-0014
- Contractor: Grid Hood Cleaning
- Total Contract Value: \$458,080.00
- Period of Performance: 01 December 2012 – 30 November 2017
- Type of set-aside / Extent Competed: Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-982-4923



Requirement Description: Inspection/testing/maintenance for suppression system, fire alarms, and sprinkler system

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 March 2017

Place of Performance: Joint Base Lewis-McChord, Washington

Type of set-aside / Extent Competed: 8(a)

Anticipated NAICS / PSC: 562621 / J012

Current Contract Information:

- Contract Number: W911S8-14-D-0003
- Contractor: Oatridge/Evergreen
- Total Contract Value: \$3.7M
- Period of Performance: 1 December 2013 - 28 February 2017
- Type of set-aside / Extent Competed: 8 (a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Paving – Road Maintenance



Requirement Description: Construction or repair of roadways and airfields

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 March 2017

Place of Performance: Joint Base Lewis-McChord, Washington

Type of set-aside / Extent Competed: 8(a)

Anticipated NAICS / PSC: 237210 / Z2LB

Current Contract Information:

- Contract Number: W912DW-14-D-1008 (Corp of Eng)
- Contractor: AlutIIQ General Contractors, LLC
- Total Contract Value: \$49.5M
- Period of Performance: 1 July 2014– 30 June 2019
- Type of set-aside / Extent Competed: 8(a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Forecasted Requirements MIGRATION



Fire Protection Services



Requirement Description: Inspection, testing, maintenance, repair work and services call on fire protection and mass notification systems

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 April 2017

Place of Performance: Fort Hood, Texas

Type of set-aside / Extent Competed: Small Business Set Aside

Anticipated NAICS / PSC: 561990/J042

Current Contract Information:

- Contract Number: W91151-12-D-0005
- Contractor: Emergency Planning Management, Inc.
- Total Contract Value: \$20,219,164.60
- Period of Performance: 01 April 2012 – 31 March 2017
- Type of set-aside / Extent Competed: Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-982-4923



Requirement Description: Provide IT to include technical, logistics, sustainment, maintenance and repair

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 April 2017

Place of Performance: Ft Hood, Texas

Type of set-aside / Extent Competed: 8(a) Competitive

Anticipated NAICS / PSC: 238210 / D316

Current Contract Information:

- Contract Number: W91151-14-D-0007
- Contractor: Fortis Networks Inc
- Total Contract Value: \$10.3M
- Period of Performance: 1 April 14 – 31 March 2017
- Type of set-aside / Extent Competed: 8 (a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Job Order Contract



Requirement Description: Construction or repair of facilities or other areas on the installation

Supported Activity: Directorate of Public Works

Estimated Start Date: 5 April 2017

Place of Performance: Ft. Irwin, California

Type of set-aside / Extent Competed: 8(a) Competitive

Anticipated NAICS / PSC: 236220 / C111

Current Contract Information:

- Contract Number: W9124B-11-D-0001
- Contractor: IEC All Star
- Total Contract Value: \$100M
- Period of Performance: 18 September 2011 - 17 September 2016
- Type of set-aside / Extent Competed: 8(a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Paving – Roads Maintenance



Requirement Description: Construction or repair of roadways and airfields

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 June 2017

Place of Performance: Dugway Proving Grounds, Utah

Type of set-aside / Extent Competed: 8(a) Competitive

Anticipated NAICS / PSC: 237310 / Z2LB

Current Contract Information (Contract has expired):

- Contract Number: W911S6-13-D-0002
- Contractor: TKL Construction Inc.
- Total Contract Value: \$12.9M
- Period of Performance: 22 July 2013 – 21 July 2016
- Type of set-aside / Extent Competed: 8 (a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Base Operation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 31 March 2017

Place of Performance: Dugway Proving Grounds, New Mexico

Type of set-aside / Extent Competed: 8(a) Competitive

Anticipated **NAICS / PSC**: 561210 / ZIAZ

Contract Information:

- Contract Number: W911S6-08-C-0003/W911S6-13-0002
- Contractor: C. Martin Company/ Chenga Facilities Management LLC
- Total Contract Value: \$ 86.5M / \$10.5M
- Period of Performance: 15 May 2008 – 30 June 2016 / 1 July 2016 - 30 June 2017
- Type of set-aside / Extent Competed: 8 (a) Competitive
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent, victoria.d.ghent.civ@mail.mil, 253-966-3511



Job Order Contract



Requirement Description: Construction or repair of facilities or other Areas on the installation

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 April 2017

Place of Performance: Yuma Proving Grounds, Arizona

Type of set-aside / Extent Competed: Small Business Set-Aside

Anticipated NAICS / PSC: 811412 / J072

Prior Contract Information – requirement was under a MATCO:

- Contract Number: W911S8-13-D-0009
- Contractor: 1) Insight Environmental Engr & Constr; 2) Komada LLC; 3) MAC Electric Inc; 4) Souza Constr Inc; 5) Sybrant Constr LLC
- Total Contract Value: \$50M
- Period of Performance: 1 October 2013 – 31 March 2017
- Type of set-aside / Extent Competed: HUBZONE
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent, victoria.d.ghent.civ@mail.mil, 253-966-3511



Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 June 2017

Place of Performance: Yuma Proving Grounds, Arizona

- Type of set-aside / Extent Competed: Small Business Set Aside

Anticipated NAICS / PSC: 561210 / M1AZ

Current Contract Information:

- Contract Number: W9124R-16-C-0001
- Contractor: Facilities Services Management, Inc
- Total Contract Value: \$16.3M
- Period of Performance: 1 August 2016 – 31 July 2017
- Type of set-aside / Extent Competed: 100% Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 Oct 2017

Place of Performance: Ft Hood, Texas

Type of set-aside / Extent Competed: Small Business Set-Aside

Anticipated NAICS / PSC: 561210 / M1AZ

Current Contract Information:

- Contract Number: W911RZ-12-D-0013
- Contractor: TSI Corporation
- Total Contract Value: \$ 25.2M (to date)
- Period of Performance: 1 April 2016 - 30 September 2017
- Type of set-aside / 100% Small Business Set-Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 November 2017

Place of Performance: Ft Irwin, California

Type of set-aside / Extent Competed: Other Than Small Business

Anticipated NAICS / PSC: 561210 / M1AZ

Current Contract Information:

- Contract Number: W9124R-13-C-0001
- Contractor: High Desert Support Services, LLC
- Total Contract Value: \$141.4M
- Period of Performance: 1 November 2012– 31 Oct 2017
- Type of set-aside / Extent Competed: Other Than Small Business
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
victoria.d.ghent.civ@mail.mil, 253-966-3511



Road Maintenance



Requirement Description: Construction or repair of roads and culverts

Supported Activity: Directorate of Public Works

Estimated Start Date: 3 January 2018

Place of Performance: Fort Riley

Type of set-aside / Extent Competed: Small Business Set Aside

Anticipated NAICS / PSC: 237310 / Z2LB

Current Contract Information:

- Contract Number: W911RX-14-D-0001
- Contractor: Konza Construction Company INC
- Total Contract Value: \$36.5M
- Period of Performance: 1 October 2014 to 20 September 2017
- Type of set-aside / Extent Competed: 100% Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,
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Office of Small Business Programs

Meet with vendors, both small and large for capability briefings and to discuss current and future procurements at JBLM

Assist with Market Research and Acquisition Planning

Recommend Small Business Set Asides to any of the 5 SB programs
(*SB-SDB-8(a)-SDVOSB-WOSB-HUBZONE*)

Review all actions between \$10K - \$150K that are not procured utilizing Small Business program and all procurements over \$150K



Small Business Programs

MICC Overall

Category	FY16 Goals	FY16 Actual	Dollars	Actions
SB	35%	50%	\$25,196,411	714
SDB	14%	26%	\$13,069,889	232
SDVOSB	4%	8%	\$3,890,334	156
WOSB	9%	13%	\$6,355,256	148
HUBZone	1.5%	2%	\$1,023,593	80



MICC-JBLM

Point of Contact Information

- ❖ Victoria D. Ghent - 253-966-3511 – victoria.d.ghent.civ@mail.mil